

Logicalis US increases networking and services business with acquisition of Network Infrastructure Corporation

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Logicalis Group, the international IT and Communications solutions integrator, has acquired Network Infrastructure Corporation (NIC), a Phoenix, Arizona-based Cisco Gold Partner. NIC provides network consulting and IT services to the K-12 education, state and local government, gaming and hospitality markets across the Southwest United States.

This acquisition significantly builds Logicalis' presence in the Southwest expanding its networking and services business. It will also provide NIC clients with access to Logicalis' outsourced services, cloud computing and data centre management solutions. NIC's proven model for delivering wireless, security, and video services will provide a platform for Logicalis to expand on those capabilities on a national level.

NIC was established in 1994 to support the technology requirements of the education vertical, offering key technologies for schools including networks, Video-On-Demand, Inter-campus wireless connectivity and physical security. Since its founding the company has grown to annualised revenues of approximately \$20 million.

Ian Cook, Chief Executive of Logicalis Group, comments:

"This acquisition is a great opportunity to consolidate our presence in the South West States and broaden our skills and expertise in the networking and services space for that region. NIC brings a very impressive services model and in-depth industry knowledge that we can now deliver on a national level."

About Network Infrastructure Corporation (NIC)

NIC is a total communications systems consultant, integrator, and support services provider of voice, video and data networks including unified communications, mobility, wireless, physical security and digital media display systems. NIC is headquartered in Phoenix, and serves customers in Phoenix/Tempe, Tucson, and New Mexico with localized staff in those markets. The company has revenue of \$20 million and over 16 years experience providing regional technology services. For more information about NIC, visit

<http://www.nicweb.com>

About Logicalis

Logicalis is an international provider of integrated information and communications technology (ICT) solutions and services founded on a superior breadth of knowledge and expertise in communications & collaboration; data centre; and professional and managed services. Logicalis Group employs over 1,900 people worldwide, including highly trained service specialists who design, specify, deploy and manage complex ICT infrastructures to meet the needs of over 5,000 corporate and public sector customers. To achieve this, Logicalis maintains strong partnerships with technology leaders such as Cisco, HP, IBM and Microsoft. The Logicalis Group has annualised revenues in excess of \$1 billion, from operations in the UK, US, Germany, South America and Asia Pacific, and is fast establishing itself as one of the leading IT and Communications solution integrators, specialising in the areas of advanced technologies and services. The Logicalis Group is a division of Datatec Limited, a \$4 billion revenue business listed on the Johannesburg and London AIM Stock Exchanges.